

Ben Pascoe

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I am an enthusiastic, creative and motivated business graduate who believes in surpassing his potential as part of a team.

EDUCATION

2001-2005: University of Wales Swansea

BSc Business Studies (2.1)

Skills gained from degree:

- Advanced computer skills
- Motivating other members of group to achieve targets
- Presentation of Business Plans, using MS Word, Excel and PowerPoint.

1994-2001: Devonport High School for Boys, Plymouth

A-levels:

Business Studies, A; Physics, B; Maths, D; General Studies, A

Young enterprise, won marketing award.

10 GCSEs: including English and Maths

EMPLOYMENT

March 06 – Present

- FirstAssist: Customer support/Sales, contacting existing customers by telephone, discussing and selling various policies on behalf of the AA and RAC organizations. Meeting targets and consistently dealing with customers.

1999 – 2005

- Royal Mail: Data Entry Keyer, Data entry, developed ability to reach targets and maintain efficiency.
- Cost Cutters: General checkout and stockroom duties, looking after a busy shop, working alone when necessary, receiving deliveries.
- Becton Dickinson: Production line operative
Working as part of a small team, reaching targets and adapting to changing environment.
- Shell service station: Checkout and stockroom
Developed customer relations skills.

OTHER WORK EXPERIENCE_____

Various experience with the BBC, filming and editing a piece for Spotlight on location at the Devon County Show, followed by a weeks experience in various fields in the BBC South West organisation.

Entrepreneurship module in final year of University involved working closely with local start-up businesses, the Young Enterprise scheme and many other SME business related services in South Wales. By running a company for a year I gained an insight into many of the processes of running a business.

POSITIONS OF RESPONSIBILITY_____

Swansea University Surfing Society: 2003-2004

Vice Captain

Involved in organizing society events including organizing surf lessons on the Gower, traveling to West Wales for team selection events and Newquay for national competition

- Collecting information and organizing events
- Set and achieved targets, met deadlines
- Produced promotional work including poster design, advertising, personal persuasion

INTERESTS_____

Surfing: Vice Captain of Swansea University surf society 2001-2004, represented university in national student championships 2004 and 2005, placing 11th and 2nd.

Videography: Produced full-length surf DVD, marketed and sold through premieres, national magazine review and the Internet. Winner of Digital-Director.co.uk video editing competition 2004.

Web design: Developed a number of sites for societies at Swansea University, a site to promote and sell DVD including a database driven on-line store, examples can be seen via my personal site:
BenPascoe.co.uk

Sport: Various awards achieved in kayaking, sailing, football and surfing.

Reading. Literary fiction, Biographies, travel.

Traveling: Independent travel to France, Ireland, Latvia and Italy in recent years.